AMENDMENT OF SOLICITATI	ON/MODIFICATI	ON OF CONTRACT	1. Contract l		Page 1 Of 8
2. Amendment/Modification No.	3. Effective Date	4. Requisition/Purchase Req I		5. Project No.	(If applicable)
0001	2003DEC08	SEE SCHEDULE			
6. Issued By  HQ AFSC  AMSFS-CCA-A  ROSALIE LASHBROOK (309)782-7947  ROCK ISLAND, IL 61299-6000  BLDG 350	Code W52P1J	7. Administered By (If other t	han Item 6)		Code
EMAIL: ROSALIE.LASHBROOK@US.ARMY.MI	L	SCD	PAS	ADP I	PT
8. Name And Address Of Contractor (No., Street	et, City, County, State and			nt Of Solicitation	ı No.
			DAAA09-03-R- 9B. Dated (See 2003NOV20		
				tion Of Contract	/Order No.
			10B. Dated (Se	ee Item 13)	
Code Facility Code	THE PERM ONLY ADDITE	ES TO AMENDMENTS OF SO	I ICITATION	IC	
The above numbered solicitation is amend is extended, is not extended.  Offers must acknowledge receipt of this ame (a) By completing items 8 and 15, and return offer submitted; or (c) By separate letter or ACKNOWLEDGMENT TO BE RECEIVED SPECIFIED MAY RESULT IN REJECTION change may be made by telegram or letter, propening hour and date specified.  12. Accounting And Appropriation Data (If reconstructions)	endment prior to the hour a ning <u>2 signed</u> copies of telegram which includes a D AT THE PLACE DESIGN ON OF YOUR OFFER. If I	The hour and date specified for and date specified in the solicita of the amendments: (b) By acknowledge and reference to the solicitation and GNATED FOR THE RECEIPT by virtue of this amendment you	r receipt of Of ation or as ame owledging reco I amendment n OF OFFERS I I desire to chai	ended by one of t eipt of this ame n numbers. FAILU PRIOR TO THE nge an offer alre	dment on each copy of the URE OF YOUR HOUR AND DATE ady submitted, such
13. THIS		O MODIFICATIONS OF CON		DERS	
A. This Change Order is Issued Pursual The Contract/Order No. In Item 10	nt To:	ict/Order No. As Described in I		hanges Set Forth	In Item 14 Are Made In
B. The Above Numbered Contract/Orde Set Forth In Item 14, Pursuant To T	er Is Modified To Reflect T	8 \	ch as changes	in paying office,	appropriation data, etc.)
C. This Supplemental Agreement Is Ent	tered Into Pursuant To Au	thority Of:			
D. Other (Specify type of modification a	and authority)				
E. IMPORTANT: Contractor is not,		this document and return		copies to the Issu	8
14. Description Of Amendment/Modification (C SEE SECOND PAGE FOR DESCRIPTION	Organized by UCF section	headings, including solicitation	/contract subje	ect matter where	feasible.)
Except as provided herein, all terms and condi- and effect.  15A. Name And Title Of Signer (Type or print)		renced in item 9A or 10A, as her			
15B. Contractor/Offeror	15C. Date Signed	16B. United States Of A	/SIGNED/		16C. Date Signed
(Signature of person authorized to sign)			Contracting (		DDM 40 (DEW 40.02)
NSN 7540-01-152-8070		30-105-02		STANDARD FO	ORM 30 (REV. 10-83)

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#### Name of Offeror or Contractor:

SECTION A - SUPPLEMENTAL INFORMATION

ITEM: 120MM TANK TRAINING CARTRIDGES, M831A1 AND M865.

- 1. THE PURPOSE FOR THIS AMENDMENT IS TO INCLUDE THE REVISED BASIC REQUIREMENTS, AND LIST THE OPTION QUANTITIES FOR EACH FISCAL YEAR (FY) WHICH WERE OMITTED IN SECTION B (PAGE 14), AND IN SECTION M (PAGE 42), OF THE SOLICITATION.
- 2. THE FOLLOWING LANGUAGE NEEDS TO BE ADDED AFTER THE SECOND SENTENCE ON PAGE 17 OF 45 OF THE SOLICITATION, IN NARRATIVE C002, PARAGRAPH "PRIMER: INSERT THE FOLLOWING: "NO MORE THAN 10% OF THE TOTAL QUANTITY PROVIDED BY THE GOVERNMENT WILL BE REQUIRED TO BE TESTED."
- 3. THE FOLLOWING INFORMATION IS PROVIDED PRETAINING TO THE CONTAINER HANDLING EFFORT. THE GOVERNMENT HAS CALCULATED THAT 3,534 METAL PALLETS HAVE BEEN MADE AVAILABLE FOR USE.
- 4. ALSO, ATTACHED ARE THE REVISED DOCUMENTS:
  - A. PRICING EVALUATION SHEET, DUE TO THE REVISED REQUIREMENTS.
  - B. THE CONTAINER HANDLING EFFORT STATEMENT OF WORK (SOW) AS MARKED ON PAGES 12 AND 13.
  - C. COMPLETE DD 1423, INCLUDING THE SECTION "A" OF THE DD 1423 THAT WAS NOT INCLUDED ON THE WEB AT TIME OF ISSUANCE 20 NOV 2003.
- 5. THE OPENING DATE REMAINS 22 DEC 2003, 11:00 A.M. CST.

\*\*\* END OF NARRATIVE A 002 \*\*\*

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## Name of Offeror or Contractor:

SECTION B - SUPPLIES OR SERVICES AND PRICES/COSTS

THE FOLLOWING QUANTIITES ARE THE SPLIT FOR THE M831A1 TP-T, AND M865 TPCSDS-T, 120MM CARTRIDGES REQUIREMENTS PER FISCAL YEAR:

FISCAL YEAR	60% SHARE	50% SHARE	40% SHARE	REQUIRED DELIVERY	PROPOSED DELIVERY
FY 04 - M831A1 BA	<u>ASIC</u>				
ARMY	30,780 EACH	25,650 EACH	20,520 EACH		
MARINE	- 0 -	- 0 -	- 0 -		
TOTAL:	30,780 EACH	25,650 EACH	20,520 EACH		
M831A1 OPTION:					
ARMY	3,420 EACH	2,850 EACH	2,280 EACH		
MARINE	1,560 EACH	1,300 EACH	1,040 EACH		
TOTAL:	4,980 EACH	4,150 EACH	3,320 EACH		
- <u>M865 BAS</u>	SIC				
ARMY	75,000 EACH	62,500 EACH	50,000 EACH		
MARINE	10,380 EACH	8,650 EACH	6,920 EACH		
TOTAL:	85,380 EACH	71,150 EACH	56,920 EACH		
M865 OPTION:					
ARMY	1,800 EACH	1,500 EACH	1,200 EACH		
MARINE	3,840 EACH	3,200 EACH	2,560 EACH		
TOTAL:	5,640 EACH	4,700 EACH	3,760 EACH	31 OCTOBER 2005	
FY 05 - M831A1 BA	ASIC				
ARMY	28,620 EACH	23,850 EACH	19,080 EACH		
M831A1 OPTION:					
ARMY	- 0 -	- 0 -	- 0 -		
MARINE	1,500 EACH	1,250 EACH	1,000 EACH		
- M865 BAS	STC				
ARMY	75,000 EACH	62,500 EACH	50,000 EACH		
MARINE	4,644 EACH	_3,870 EACH	3,096 EACH		
FIRELIVE	79,644 EACH	66,370 EACH	53,096 EACH		
M865 OPTION:	,	,			
ARMY	3,000 EACH	2,500 EACH	2,000 EACH		
MARINE	516 EACH	430 EACH	344 EACH		
TOTAL:	3,516 EACH	2,930 EACH	2,344 EACH	31 AUGUST 2006	
FY 06 - M831A1 BA	ASTC				
ARMY	21,840 EACH	18,200 EACH	14,560 EACH		
M831A1 OPTION:	21,010 Ench	10,200 Bien	11,500 Enen		
MARINE	1,500 EACH	1,250 EACH	1,000 EACH		
MOCE PAG					
<u>- M865 BAS</u> ARMY		60 EOO EAGH	50,000 EACH		
MARINE	75,000 EACH	62,500 EACH			
TOTAL:	<u>2,916 EACH</u> 77,916 EACH	2,430 EACH 64,930 EACH	<u>1,944 EACH</u> 51,944 EACH		
M865 OPTION:	77,910 EACH	04,930 EACH	JI, 944 EACH		
ARMY	3,600 EACH	3,000 EACH	2,400 EACH		
MARINE	324 EACH	270 EACH	216 EACH		
TOTAL:	3,924 EACH	3,270 EACH	2,616 EACH	31 AUGUST 2007	
TV 07 M065 D305	T.G.				
FY 07 - M865 BAS		62,500 EACH	EO 000 E7CII		
ARMY	75,000 EACH _5,562 EACH		50,000 EACH		
MARINE TOTAL:	80,562 EACH	<u>4,535 EACH</u> 67,135 EACH	3,708 EACH 53,708 EACH		
M865 OPTION:	OU,JUZ EACH	UI,IJJ EACH	33,100 EACH		
ARMY	12,600 EACH	10,500 EACH	8,400 EACH		
MARINE	618 EACH	515 EACH	412 EACH		
TOTAL:	13,218 EACH	11,015 EACH	8,812 EACH	31 AUGUST 2008	
TOTAL.	13,210 EACH	II, OID EACH	O,OIZ BACH	51 1100051 2000	

THE PROPOSED DELIVERY SCHEDULES SHALL SPREAD THE ARMY QUANTITIES EVENLY THROUGH THE DELIVERY PERIOD IN ORDER TO KEEP A STEADY FLOW OF PRODUCT PER MONTH DELIVERED. MARINE CORPS QUANTITIES SHALL BE DELIVERED BY THE END OF JULY FOR EACH FISCAL YEAR'S REQUIREMENTS.

THE OFFERORS ARE TO PROVIDE THEIR PROPOSED SCHEDULES TO THE GOVERNMENT 60 DAYS AFTER THE AWARD FOR THAT YEARS QUANTITY. THE GOVERNMENT

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RESERVES THE RIGHT FOR APPROVAL OF THE SCHEDULES. THE CONTRACTING OFFICER WILL NOTIFY EACH OFFEROR IN WRITING OF APPROVAL OR DISAPPROVAL OF THE SCHEDULES. SHOULD NO SATISFACTORY SCHEDULES BE SUBMITTED, THE GOVERNMENT RESERVES THE RIGHT TO DICTATE A DELIVERY SCHEDULE.

\*\*\* END OF NARRATIVE B 008 \*\*\*

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# Name of Offeror or Contractor:

SECTION J - LIST OF ATTACHMENTS

List of			Number	
Addenda	Title	Date	of Pages	Transmitted By
Attachment 009	REVISED PRICING EVALUATION SHEET	08-DEC-03	004	EMAIL
Attachment 010	REVISED CONTAINER HANDLING EFFOR SOW	04-DEC-03	013	EMAIL
Attachment 011	SECTION A OF DD 1423	08-DEC-03	012	EMAIL

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SINGLE YEAR - 40%

20,520 EA

BID POINT B

M831A1:

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## Name of Offeror or Contractor:

SINGLE YEAR - 60%

BID POINT A

M831A1:

SECTION M - EVALUATION FACTORS FOR AWARD

30,780 EA

For Local Clauses See: http://www.osc.army.mil/ac/aais/ioc/clauses/index.htm

Status Regulatory Cite	Title	Date
M-1 CHANGED 15.204-5(C)	SECTION M, EVALUATION FACTORS FOR AWARD	OCT/1997

25,650 EA

The following are the evaluation factors for award:

1. FOR THE AWARD OF THE M831A1 AND M865 CARTRIDGES AS CONTAINED IN BID POINTS A, B, C, D, E AND F, THE OFFERORS MUST MAKE AN OFFER ON ALL OF THOSE BID POINTS. THE OFFERORS MUST PROVIDE A UNIT PRICE FOR EACH CARTRIDGE MULTIPLIED BY THE QUANTITY AND THEN ADD IT TO FORM A TOTAL PRICE PER BID POINT. THE PROCESS OF HOW THE GOVERNMENT WILL DETERMINE WHETHER A SINGLE YEAR AWARD OR MULTI-YEAR AWARD IS THE MOST ADVANTAGEOUS TO THE GOVERNMENT WILL BE DETAILED LATER IN THIS CLAUSE. THIS CLAUSE WILL ALSO EXPLAIN THE PROCESS BY WHICH THE GOVERNMENT WILL DETERMINE WHETHER THE 60-40 SPLIT (EITHER BID POINTS A&B; OR C&D), OR THE 50-50 SPLIT (EITHER BID POINTS E OR F) IS THE MOST ADVANTAGEOUS TO THE GOVERNMENT. OFFERORS SHOULD NOTE THE AWARDS FOR CONTAINER HANDLING (BID POINTS G AND H), AND TECHNICAL DATA PACKAGE MAINTENANCE (BID POINTS J AND K), WILL BE INDEPENDENT OF THE CARTRIDGE AWARDS, I.E., THEY WILL BE EVALUATED AND AWARDED ON 100%-0% BASIS TO THE LOW OFFEROR.

M831A1 OPTION:	4,980 EA	M831A1 OPTION: 4,150 EA	M831A1 OPTION: 3,320 EA
M865:	85,380 EA	M865: 71,150 EA	M865: 56,920 EA
M865 OPTION:	5,640 EA	M865 OPTION: 4,700 EA	M865 OPTION: 3,760 EA
MULTI-YEARS -	60%	MULTI-YEARS - 50%	MULTI-YEARS - 40%
BID POINT C		BID POINT F	BID POINT D
M831A1:	81,240 EA	M831A1: 67,700 EA	M831A1: 54,160 EA
M831A1 OPTION:	7,980 EA	M831A1 OPTION: 6,650 EA	M831A1 OPTION: 5,320 EA
M865:	323,502 EA	M865: 269,585 EA	M865: 215,668 EA
M865 OPTION:	26,298 EA	M865 OPTION: 21,915 EA	M865 OPTION: 17,532 EA

SINGLE YEAR - 50%

BID POINT E

M831A1:

BID POINT H

CONTAINER/HANDLING - SINGLE YEAR FY 2004 CONTAINER/HANDLING - MULTI-YEARS FY 2004 - FY 2007

BID POINT J

TDP MAINTENANCE - SINGLE YEAR FY 2004 TDP MAINTENANCE - MULTI-YEARS FY 2004 - FY 2007

- 2. THE FOLLOWING EVALUATION FACTOR WILL BE ADDED TO EACH TOTAL PRICE, PER BID POINT:
  - CHARGES FOR USE OF GOVERNMENT FURNISHED EQUIPMENT (GFE), INCLUDING THAT LOCATED AT SUBCONTRACTOR'S PLANTS.
- FOR BID POINTS C, D AND F EVALUATED OPTION PRICES WILL BE EVALUATED IN ACCORDANCE WITH THE CLAUSE ENTITLED "EVALUATION OF OPTIONS" (FAR 52.217-5), INCLUDED IN SECTION M OF THIS SOLICITATION.

THE CHARGES FOR USE OF GFE SHOULD BE CALCULATED IN ACCORDANCE WITH THE CLAUSE ENTITLED "EVALUATION PROCEDURES FOR USE OF GOVERNMENT-OWNED PRODUCTION AND RESEARCH PROPERTY", OSC 52.245-4519 (MS7005), INCLUDED IN SECTION M OF THIS SOLICITATION.

3. THE FIRST STEP IN THE EVALUATION OF THE PROPOSALS WILL BE TO ASSESS WHICH SCENARIO RESULTS IN THE LOWEST OVERALL COST TO THE GOVERNMENT, SINGLE YEAR, OR MULTI-YEAR. PART OF THIS ASSESSMENT WILL BE THE SINGLE YEAR VERSUS MULTI-YEAR PRICE EVALUATION AS REQUIRED

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BY FAR 17.103-3. THE ASSESSMENT WILL USE BOTH THE POSSIBLE 60-40 SPLIT, AND 50-50 SPLIT. ONCE THE SCENARIO IS DETERMINED THE EVALUATED LOW OFFEROR OF THAT SCENARIO WILL BE DETERMINED.

4. THE SUM OF EACH EVALUATION FACTOR WILL BE ADDED TO THE TOTAL PRICE PER BID POINT. THIS WILL RESULT IN A TOTAL EVALUATED PRICE PER BID POINT. THE GOVERNMENT WILL AWARD BASED ON THE LOWEST OVERALL PRICE COMBINATION. THE FOLLOWING TOTAL EVALUATED PRICES PER BID POINT WILL BE COMPARED.

IF THE SINGLE YEAR SCENARIO IS DETERMINED TO PROVIDE THE LOWEST OVERALL COST TO THE GOVERNMENT, THE FOLLOWING COMBINATIONS WILL BE COMPARED:

- THE LOWEST TOTAL EVALUATED PRICE PER BID POINT A PLUS THE TOTAL EVALUATED PRICE FOR BID POINT B OF THE OTHER OFFEROR (I.E., THE OFFEROR WHO DID NOT OFFER THE LOWEST TOTAL EVALUATED PRICE FOR BID POINT A).
  - THE TOTAL EVALUATED PRICE PER BID POINT E FOR BOTH OFFERORS.

WHICHEVER COMBINATION RESULTS IN THE LOWEST OVERALL COST TO THE GOVERNMENT WILL BE AWARDED, WITH THE PROVISO THAT THE GOVERNMENT RESERVES THE RIGHT TO NEGOTIATE WITH EITHER OF BOTH OFFERORS IF IT APPEARS THAT FAIR AND REASONABLE PRICES ARE NOT BEING OFFERED.

IF THE MULTI-YEAR SCENARIO IS DETERMINED TO PROVIDE THE LOWEST OVERALL COST TO THE GOVERNMENT, THE FOLLOWING COMBINATIONS WILL BE COMPARED:

- THE LOWEST TOTAL EVALUATED PRICE PER BID POINT C, PLUS THE TOTAL EVALUATED PRICE FOR BID POINT D OF THE OTHER OFFEROR (I.E., THE OFFEROR WHO DID NOT OFFER THE LOWEST EVALUATED PRICE FOR BID POINT C)
  - THE TOTAL EVALUATED PRICE PER BID POINT F FOR BOTH OFFERORS.

WHICHEVER COMBINATION RESULTS IN THE LOWEST OVERALL COST TO THE GOVERNMENT WILL BE AWARDED, WITH THE PROVISO THAT THE GOVERNMENT RESERVES THE RIGHT TO NEGOTIATE WITH EITHER OF BOTH OFFERORS, IF IT APPEARS THAT FAIR AND REASONABLE PRICES ARE NOT BEING OFFERED.

5. THE FOLLOWING IS THE EVALUATION FACTOR FOR AWARD OF THE CONTAINER/INSERT HANDLING EFFORT, AND THE BASIS FOR AWARD:

THE OFFERORS MUST BID ON EACH OF THE FOLLOWING BID POINTS:

BID POINT G - SINGLE YEAR

BID POINT H - MULTI-YEARS

CONTAINER/HANDLING

CONTAINER/HANDLING

EFFORT FOR FY 2004

EFFORT FOR FY 2004 - FY 2007

THE FOLLOWING IS THE BASIS OF AWARD FOR THE CONTAINER HANDLING EFFORT AND THE OFFERORS MUST BID ON EACH OF THE FOLLOWING BID POINTS:

BID POINT G - CONTAINER HANDLING EFFORT FOR FY 2004

BID POINT H - CONTAINER HANDLING EFFORT FOR FY 2004 - FY 2007

THE BID PRICE FOR BID POINT G SHOULD BE BASED ON PROVIDING CONTAINERS FOR THE ENTIRE BASIC QUANTITY (100%) OF CARTRIDGES (M831A1 AND M865) FOR FY 2004.

THE BID PRICE FOR BID POINT H SHOULD BE BASED ON PROVIDING CONTAINERS FOR THE ENTIRE QUANTITY (100%) OF CARTRIDGES (M831A1 AND M865) FOR FY 2004; FY 2005; FY 2006 AND FY 2007.

THERE WILL BE ONE EVALUATION FACTOR APPLICABLE TO BOTH BID POINT G AND BID POINT H. THAT FACTOR IS THE PRICE FOR ADDITIONAL CONTAINERS (PROPERLY PALLETIZED WITH THE PROPER INSERTS) REQUIRED BY THE OFFEROR TO SHIP CARTRIDGES REQUIRED FOR TESTING. THIS WOULD INCLUDE BALLISTIC LOT ACCEPTANCE TESTS, CHARGE ESTABLISHMENT/CHARGE VERIFICATION TESTS, ANY FIRST ARTICLE TESTS, ETC. THE OFFERORS MUST PROVIDE WITH THEIR OFFER WHAT QUANTITY OF ADDITIONAL CONTAINERS WAS USED TO CALCULATE THE EVALUATION FACTOR. A SEPARATE EVALUATION FACTOR IS REQUIRED FOR EACH BID POINT DUE TO THE QUANTITY DIFFERENCES.

FOR BID POINT H ONLY: THERE WILL ALSO BE AN EVALUATION FACTOR IN THE FORM OF AN EVALUATED OPTION PRICE. IT WILL BE EVALUATED IN ACCORDANCE WITH THE CLAUSE ENTITLED "EVALUATION OF OPTIONS", FAR 52.217-5, WHICH IS INCLUDED IN SECTION M (M-1) OF THIS SOLICITATION.

THE EVALUATION FACTORS WILL BE ADDED TO BID POINT G AND BID POINT H TO FORM A TOTAL EVALUATED PRICE PER BID POINT.

THE AWARD OF THE CONTAINER HANDLING EFFORT WILL BE MADE TO THE LOW EVALUATED OFFEROR.

6. NO EVALUATION FACTORS FOR BID POINT J OR K. AWARD WILL BE MADE TO THE LOW OFFEROR. THE FOLLOWING IS THE BASIS FOR THE EFFORT OF

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TECHNICAL DATA PACKAGE MAINTENANCE (TDP MAINTENANCE) AWARD:

BID POINT J - SINGLE YEAR

BID POINT K - MULTI-YEARS

TDP MAINTENANCE FOR FY 2004

TDP MAINTENANCE FOR FY 2004 - 2007

(End of Provision)

(MF6012)